### NOVAS FRONTEIRAS DO SEGURO: HOJE E AMANHÃ NA ERA DIGITAL:



**Cezar Taurion** 







JAN 2018

### **DIGITAL AROUND THE WORLD IN 2018**

KEY STATISTICAL INDICATORS FOR THE WORLD'S INTERNET, MOBILE, AND SOCIAL MEDIA USERS

TOTAL POPULATION

INTERNET USERS ACTIVE SOCIAL MEDIA USERS

UNIQUE MOBILE USERS ACTIVE MOBILE SOCIAL USERS











7.593
BILLION

4.021
BILLION

3.196 BILLION 5.135

2.958
BILLION

**URBANISATION:** 

**55%** 

PENETRATION:

**53%** 

PENETRATION:

42%

**PENETRATION:** 

68%

PENETRATION:

39%



# 2017 This Is What Happens In An Internet Minute



# 2018 This Is What Happens In An Internet Minute



# Your life in

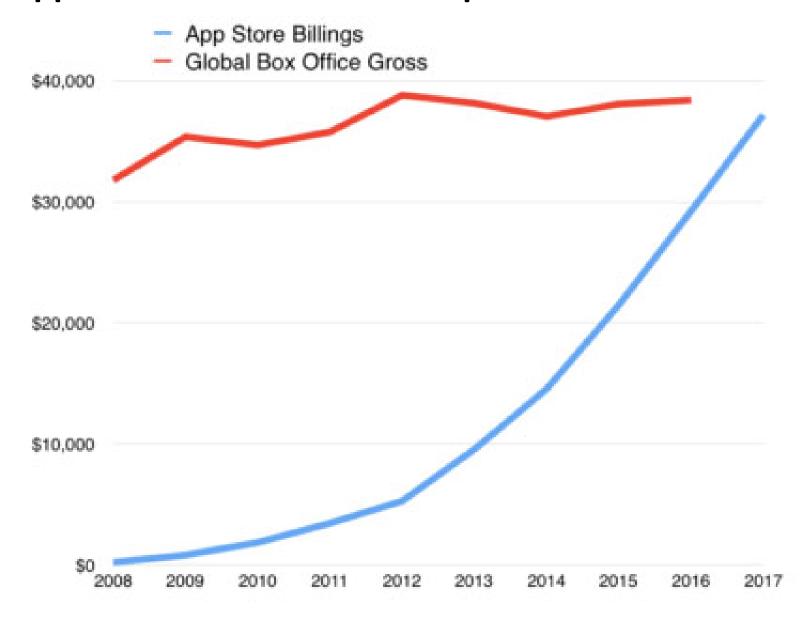
The ultimate



# your pocket

digital device

### Apple's App Store Revenues Could Top Global Box Office in 2018







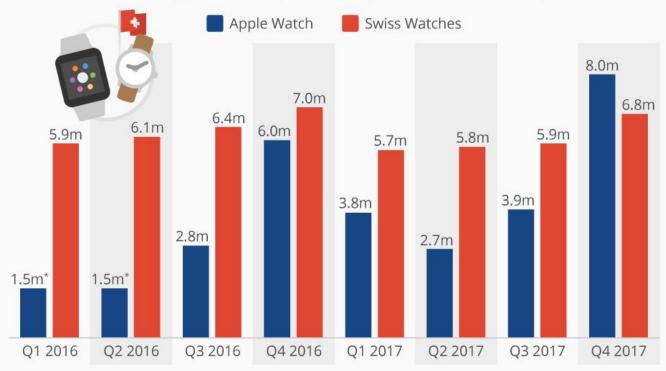
For the first time, #Apple shipped more Apple Watches in 4Q2017, than the entire Swiss Watch Industry shipped watches! Apple is the biggest watch maker in the world #AppleWatch



10:52 AM - 4 Feb 2018

### Apple Shipped More Watches Than Switzerland in Q4 2017

Estimated worldwide Apple Watch shipments compared to Swiss watch exports



<sup>\*</sup> Canalys estimates that Apple shipped 3 million watches in the first two quarters of 2016 combined, but did not publish estimates for both quarters individually Sources: Canalys, Federation of the Swiss Watch Industry



## THE DRONE AGE

A Special Report







### SPACE PLANS

Compare plans and find the right one for you!

### Choose Your Plan

#### StandardX

1000GB 10000 Mbit/s

- Unlimited talk & text from wherever you are to all the planet
- . Full access to the internet

\$9,99 /mo

SELECT

#### PremiumX

2000GB 20000 Mbit/s

- Unlimited talk & text inside our solar system
- Full access to the internet

\$19,99/110

SELECT

#### ProfessionalX

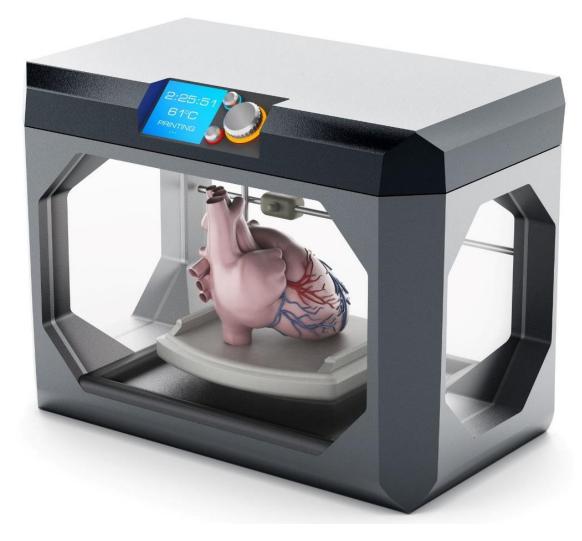
Unlimited Data 1000000 Mbit/s

- Unlimited talk & text from wherever you are to all the galaxy
  - Full access to the internet

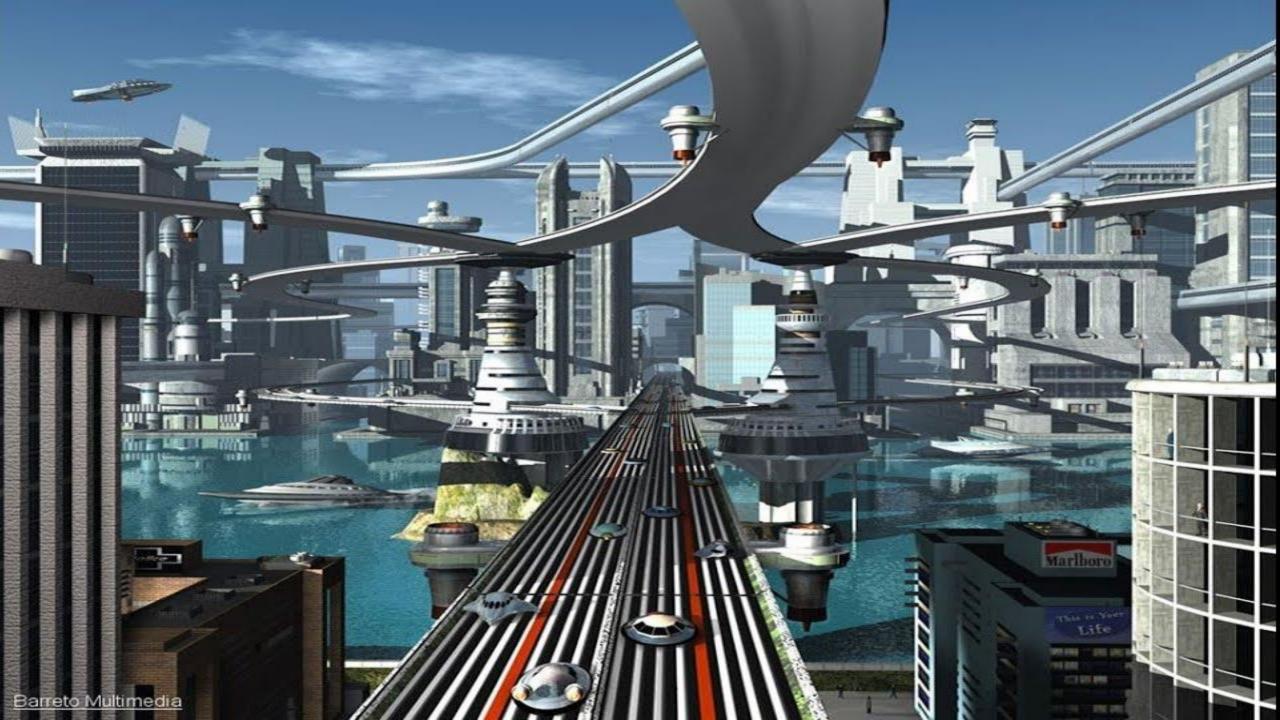
\$29,99/mo

SELECT





The advent of 3D biological printing will enable unlimited, economical access to organs around the world.



## When will the future arrive?



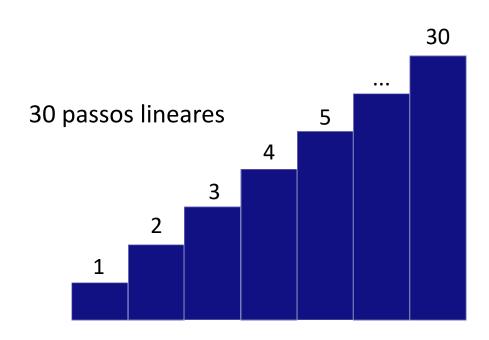
800 technology executives and experts from the information and communications technology sector were surveyed as part of our *Technology Tipping Points and Societal Impact* report

COMMITTED TO IMPROVING THE STATE OF THE WORLD

Technology tipping points expected to occur by 2025	Percentage of respondents
10% of people wearing clothes connected to the internet	91.2
The first robotic pharmacist in the US	86.5
The first 3D-printed car in production	84.1
5% of consumer products printed in 3D	81.1
90% of the population with regular access to the internet	78.8
Driverless cars equalling 10% of all cars on US roads	78.2
The first transplant of a 3D-printed liver	76.4
Over 50% of internet traffic to homes for appliances and devices	69.9
The first city with more than 50,000 people and no traffic lights	63.7
The first Al machine on a corporate board of directors	45.2

# "A maior deficiência da raça humana é a sua incapacidade de compreender a Função exponencial"

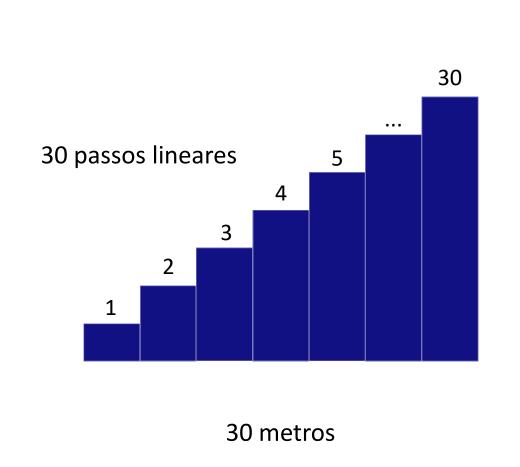
- Albert Barlett

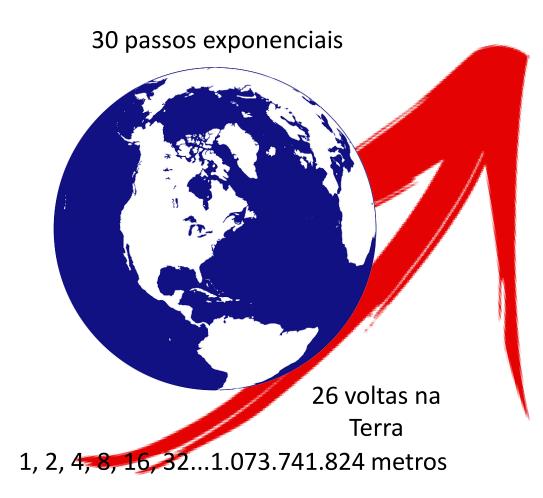


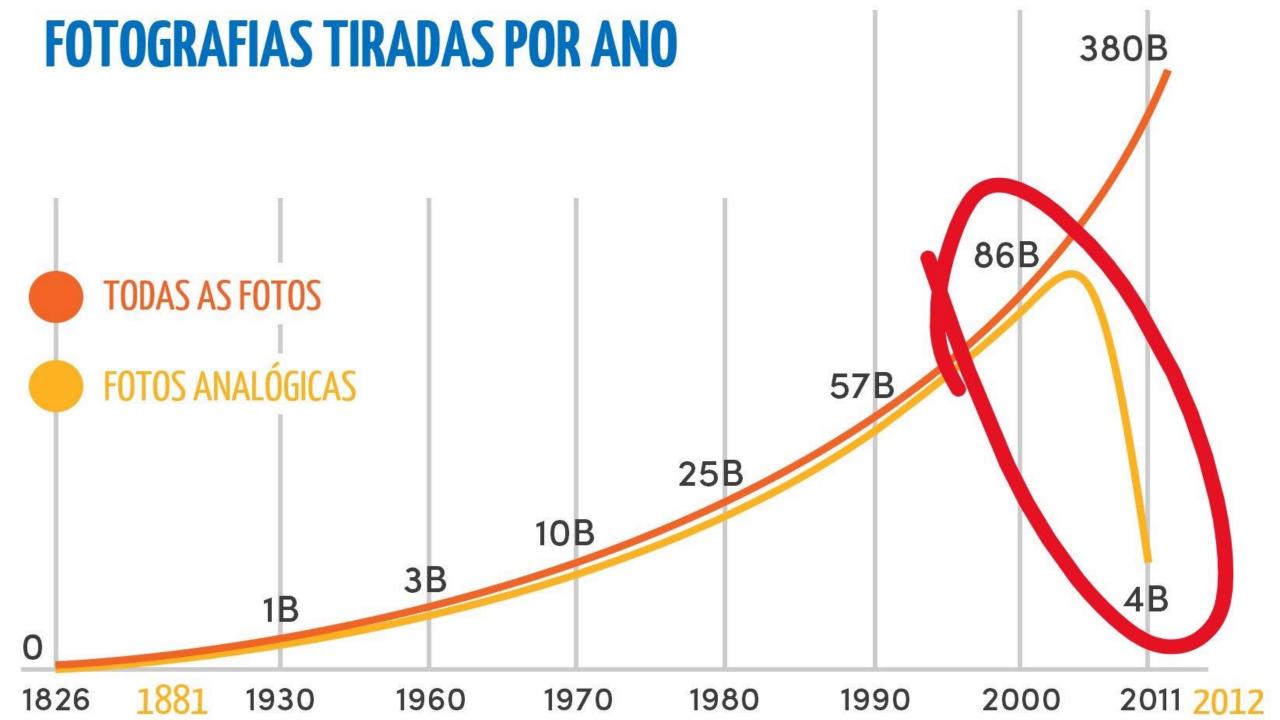
30 metros

# " A maior deficiência da raça humana é a sua incapacidade de compreender a Função exponencial"

- Albert Barlett







### 

### 

Firma

Consultoria

Empréstimo

Michael Porter

Swot Analysis

Escritório

Posse

Business plan

concorrência entre produtos

Gênio solitário

Chaminé

Startup

Aceleradora

Angels / Crowdfunding

Steve Blank

Canvas

Coworking

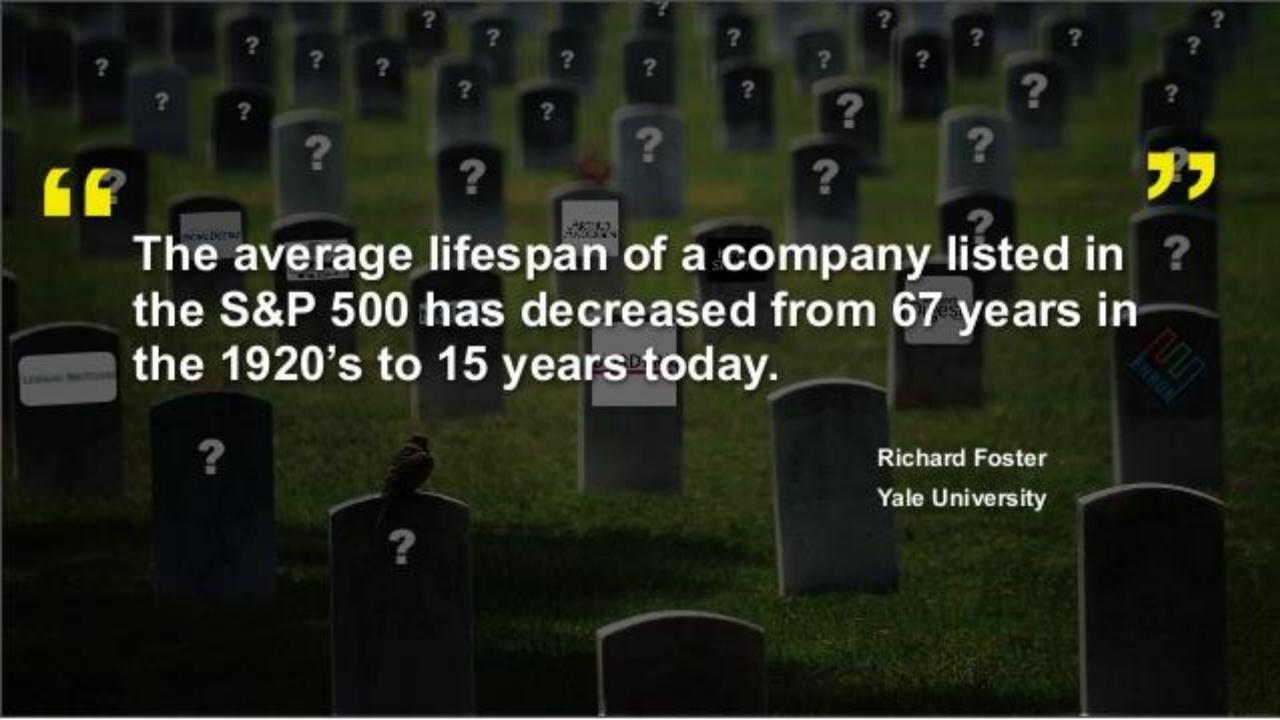
Acesso

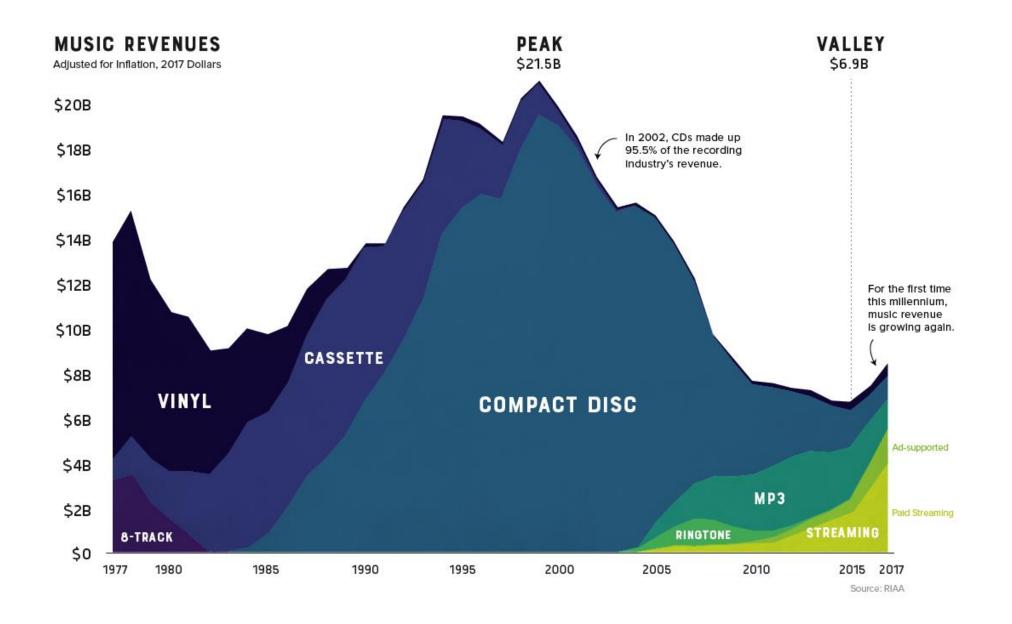
Mvp

Concorrência entre modelos de negócio

Crowdsourcing

Nuvens





# **VUCA**

+

How well can you predict the outcome of your actions?

Complexity

Multiple key decision factors

Volatility
Rate of change

**Ambiguity** 

Lack of clarity about meaning of an event

Uncertainty

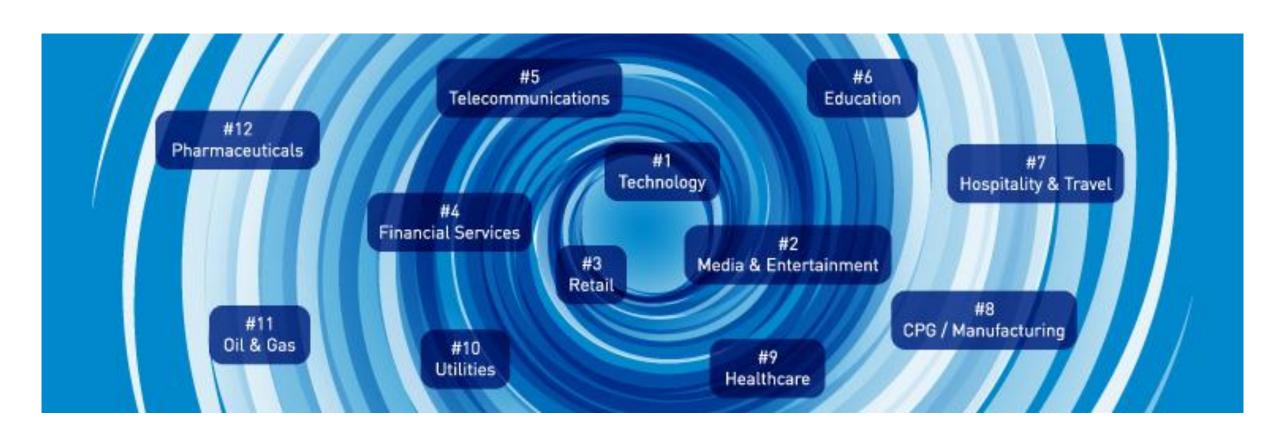
Unclear about the present

How much do you know about the situation?

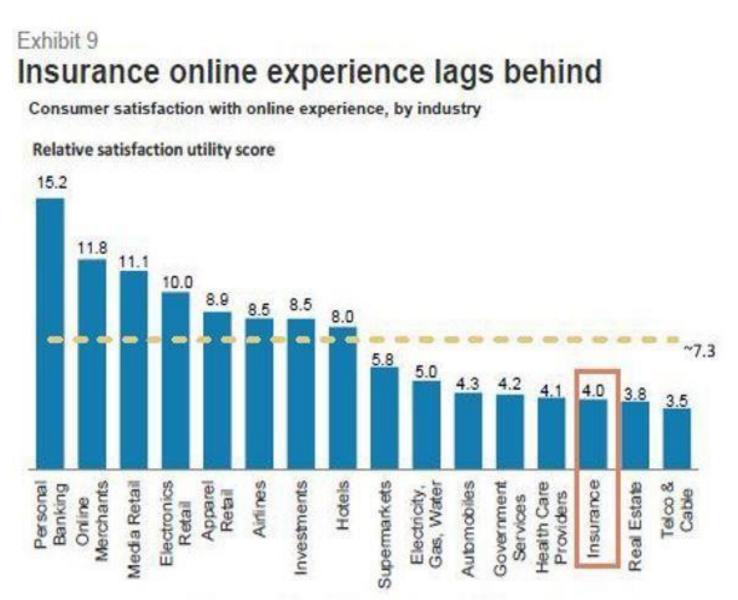




### Digital Vortex: How Digital Disruption Is Redefining Industries



### Onde estamos?



"In my previous life as a McKinsey consultant, I advised the top insurance companies on *projects* that were, at their core, incremental. They were always about increasing the productivity of the agent-based salesforce, or improving the efficiency of paper-based claims operations. In other words, what I was doing was putting the dinosaur on a diet and prodding it with a stick."



Jennifer Fitzgerald
Founder & CEO, PolicyGenius

"I think insurance is in the Stone Age while other people are circling Mars." – October 29, 2015

"(Insurance) is an industry that has been lagging behind every other industry – it has been paralyzed. Either you understand it and you move towards the forefront of change...or this industry will disappear." – May 27, 2015

"We don't necessarily control the direction of technology. We are definitely trying to embrace it and make sure that we can account for it and frankly benefit from it." – August 19, 2015







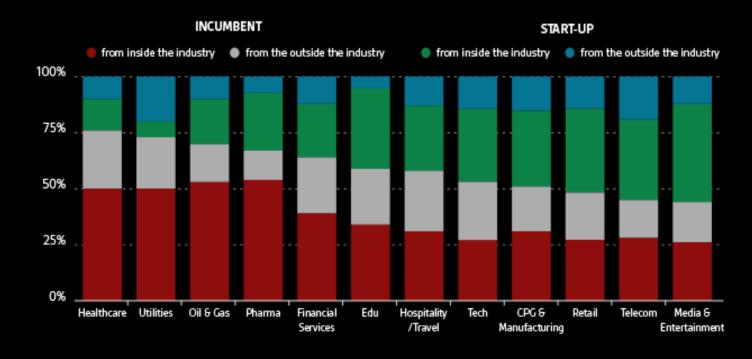
Glenn Renwick CEO, Progressive Corp.

### MOST LIKELY TO DISRUPT YOUR INDUSTRY



Uber, PayPal, Airbnb, Amazon—all of these companies have one thing in common: they've disrupted traditional industries and forced the competition to start thinking in new, digital ways. As the digital age progresses, disruption will only continue to increase—but will disruption come from outside the industry or within? And who poses the greatest disruptor threat-incumbent companies or start-ups? The Global Center for Digital Business Transformation's 2015 survey highlights the areas where industries need to watch.

#### FORECASTED DISRUPTION SOURCES



Source: Statista



## Big Techs começam a gostar do jogo...

**Tech Giant** 

Select Insurance Investments/JVs/Partnerships/Initiatives



















#### Alibaba, Tencent-backed online property insurer raises \$931m

Zhong An Online Property Insurance, which was set up by Jack Ma and Pony Ma, the founders of Alibaba Group and Tencent Holdings, has raised RMB5.78 billion (\$931 million) from a group of investors. The company issued 240 million shares - or a 19.4% stake in the business - at RMB24 apiece to five investors, according to multiple local media reports. Caixin reported that a Morgan Stanley-controlled vehicle will hold a 2.48% interest in Zhong An, while China International Capital Corp. (CICC)...



#### Baidu and Allianz team up to grab slice of China's online insurance market

The financial services arms race between China's big three internet companies is heating up



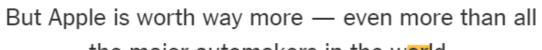
Rakuten Group Rebrands AIRIO Life Insurance as Rakuten Life

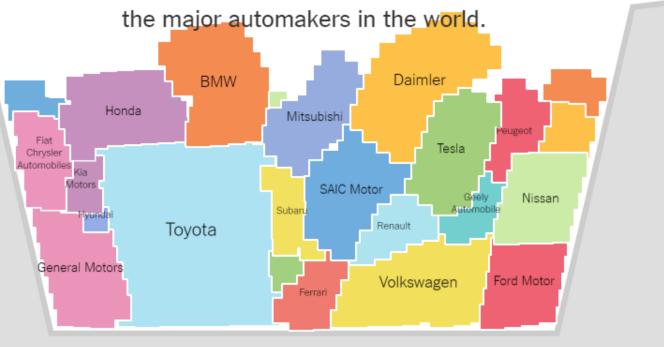
# "Everything that can be automated will be automated."

In the Age of the Smart Machine: The Future of Work and Power

Shoshana Zuboff - http://en.wikipedia.org/wiki/Shoshana\_Zuboff







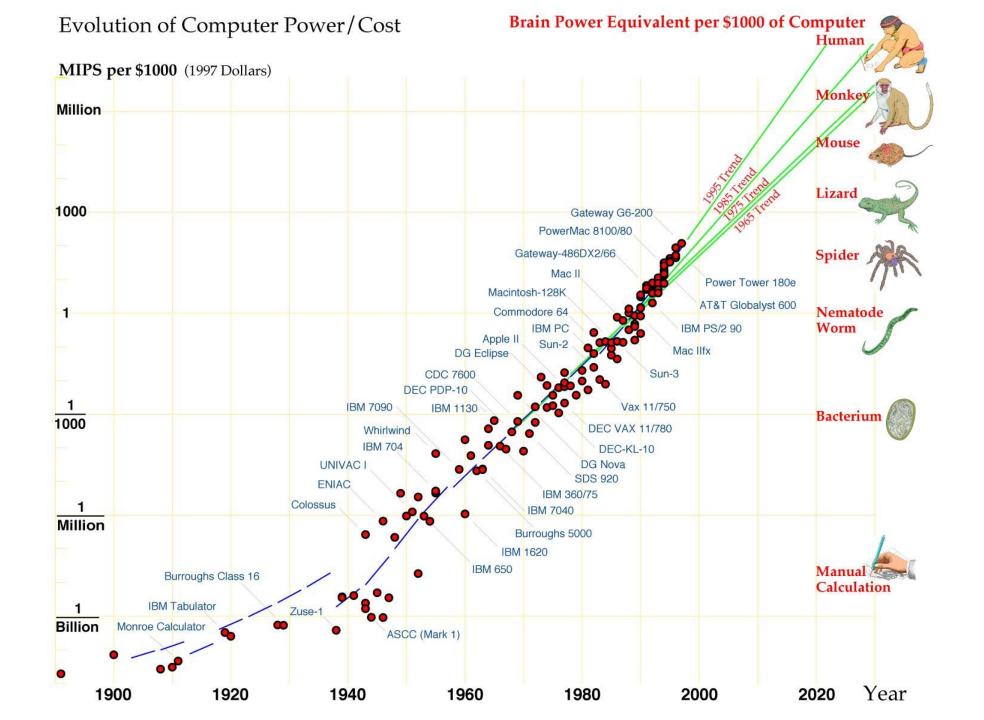


Global Conference <sup>2018</sup>

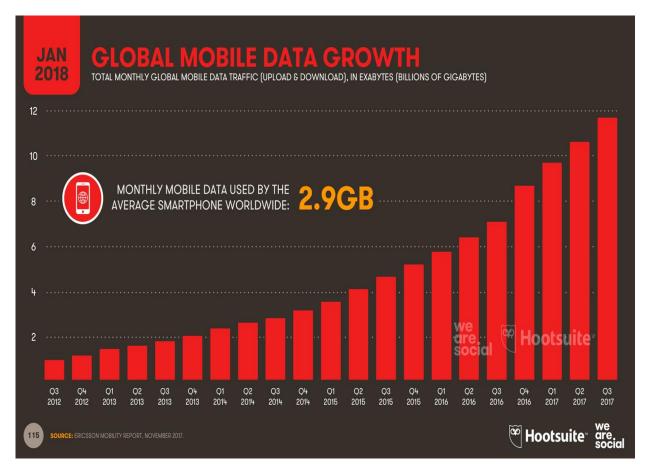
# Al is the New Electricity

**Dr. Andrew Ng** 





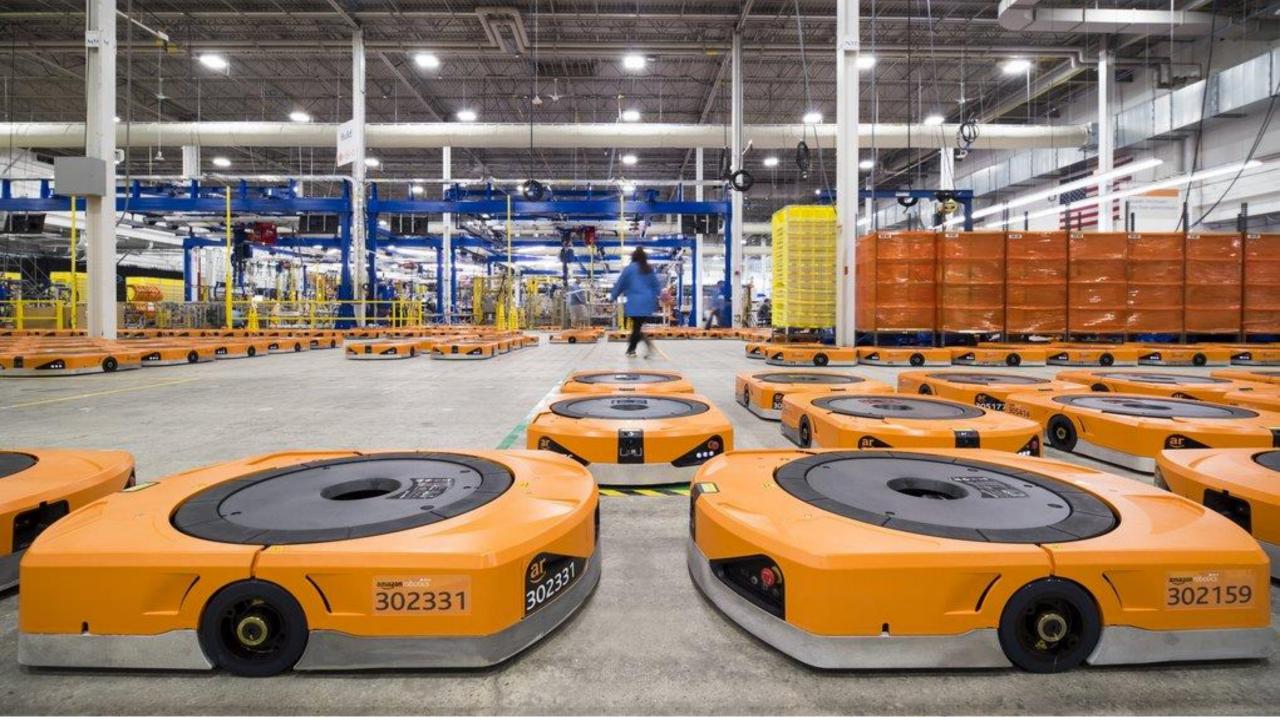
### Estamos imersos em um oceano de dados: 2,5 quintilhões de bytes gerados por dia!



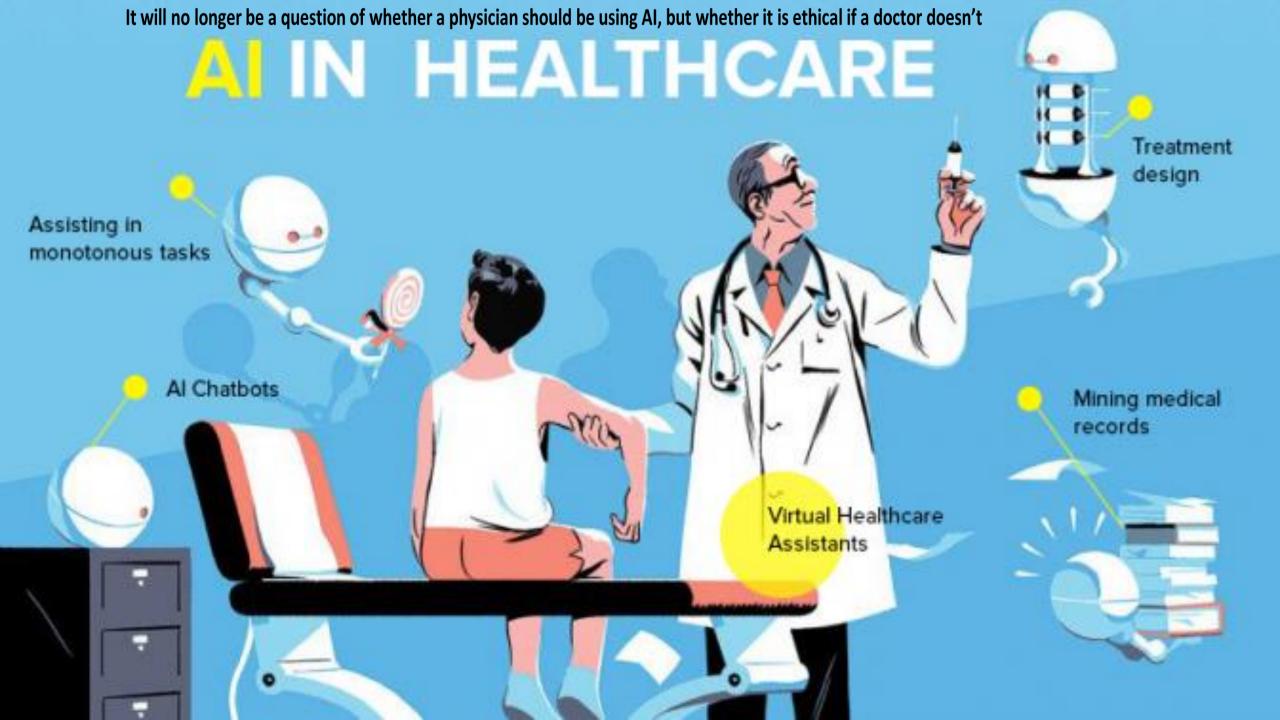














Competitors were given four hours to review five non-disclosure agreements (NDAs) and identify 30 legal issues, including arbitration, confidentiality of relationship, and indemnification.

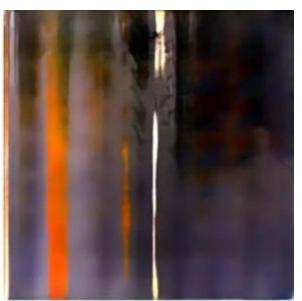
The human lawyers achieved, on average, an 85 percent accuracy rate, while the AI achieved 95 percent accuracy. The AI also completed the task in 26 seconds, while the human lawyers took 92 minutes on average.

Think: Act Magazine Artificial Intelligence JOURNALISTS VS. **ROBOTS-WHO WILL BE IN CHARGE** OF WRITING THE **NEWS?** 





















• "If you don't have an Al strategy, you are going to die in the world that's coming."

**Devin Wenig** CEO, eBay



## **ON-DEMAND INSURANCE**

Enabled by smartphones and on-demand, rather than annual coverage.



Baidu and Allianz team up to grab slice of China's online insurance market

The financial services arms race between China's big three internet companies is heating u

"The new Internet insurance company will meet the growing demand for diversified, customized, and scenario-based insurance products.

Scenario-based insurance consists of small, situational protection offered for high-frequency location-based or internet transactions such as OTA purchases, O2O services such as dining or tickets, e-commerce and other transactions."







## Car insurance start-up Cuvva hits the road

"Consumer expectations are that we should be able to get what we want, when we want and all from our personal devices; why should car insurance be any different?"

Source: <a href="http://cdixon.org/2011/02/05/selling-pickaxes-during-a-gold-rush/">http://cdixon.org/2011/02/05/selling-pickaxes-during-a-gold-rush/</a> www.cbinsights.com

"Neste novo mundo não é o peixe grande que come o peixe pequeno, é o peixe rápido que come o peixe lento."



KLAUS SCHWAB



Charles Darwin (1809 - 1882)





## Obrigado!

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(21) 975061107





